

**Riskinfocus 24 CPD Tour Program - Perth**

**Time Session & Speakers**

7.00 - 7.30am **MasterClass registration**

7.30 - 8.15am **MasterClass: New World IP - Shifting Goal Posts After 24 Months on Claim**



**John Giannikos**  
Distribution Capability Manager - Technical,  
AIA Australia



8.15 - 8.45am **Registration for Day Event open**

8.45 - 9.00am **Welcome to Riskinfocus 24**



**Fraser Jack**  
Riskinfocus24 MC,  
Founder, The Cyber Collective



**Karyn Sobels**  
Director, Riskinfo



**Peter Sobels**  
Publisher, Riskinfo



9.00 - 9.45am **Journey to a Sustainable Advice Process:  
How ALL Advisers Can Deliver Fit-for-Purpose Life Insurance Advice**



**Scott Hoger**  
National Manager - Education  
and Partnerships, TAL Life



**David Glen**  
National Technical Manager, TAL



9.45 - 10.30am **Solving the Disability Dilemma**



**Marshall Ross**  
Partner Education Manager,  
MLC Life Insurance



10.30 - 10.45am **Morning Tea**

10.45 - 11.45am **Adviser panel:  
The most critical issues confronting the successful delivery of life insurance advice in Australia**



**Chris Blaxland-Walker**  
Group Executive Distribution,  
ClearView



11.45 - 12.30pm **Life Insurance and AFCA - What All Advisers Need to Know**



**Shail Singh**  
Lead Ombudsman Investments and Advice,  
Australian Financial Complaints Authority



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**Time**

**Session & Speakers**

12:30 - 12:35pm

**CALI Update**



**Christine Cupitt**  
CEO, CALI



**Keely O'Brien**  
General Manager, CALI



**Marija Zivic**  
Director, CALI



12:35 - 1.00pm

**Lunch**

1.00 - 1.45pm

**The Specialist Insurance Needs of High-Earning Professionals**



**Mark Neil**  
Strategy Consultant,  
Life Risk Strategies & Coaching



1.45 - 2.30pm

**2024 Tech Stack Latest for Advice Businesses**



**Stewart Bell**  
Founder & Business Advisor,  
Audere Coaching & Consulting



2.30 - 3.00pm

**Enhancing Productivity and Operations in Australian Financial Services Practices**



**Sue Viskovic**  
General Manager,  
Elixir Consulting,  
powered by VBP



**Lana Clark**  
Senior Consultant,  
Elixir Consulting,  
powered by VBP



**Graham Burnard**  
Senior Consultant,  
Elixir Consulting,  
powered by VBP



3.00 - 3.15pm

**Afternoon Tea**

3.15 - 4.00pm

**Cost of Care: Volume 2**



**Adam Crabbe**  
Risk Strategy Specialist | Life,  
Zurich



4.00 - 4.45pm

**Licensee & Adviser Panel Discussion**



**Dr Jeff Scott**  
Head of Advice Strategy,  
MetLife



4.45 - 5.45pm

**Post-event networking**

