

## Riskinfocus 24 CPD Tour Program - Adelaide, Hobart, Melbourne, Sydney & Brisbane

Time Session & Speakers

7.00 - 7.30am MasterClass registration

7.30 - 8.15am MasterClass: New World IP - Shifting Goal Posts After 24 Months on Claim

John Giannikos
Distribution Capability Manager - Technical,
AIA Australia

Registration for Day Event open



Fraser Jack Riskinfocus24 MC, Founder, The Cyber Collective

Welcome to Riskinfocus 24



Karyn Sobels Director, Riskinfo



**Peter Sobels**Publisher, Riskinfo



9.00 - 9.45am

8.45 - 9.00am

Journey to a Sustainable Advice Process:
How ALL Advisers Can Deliver Fit-for-Purpose Life Insurance Advice



Scott Hoger National Manager - Education and Partnerships, TAL Life



**David Glen**National Technical Manager, TAL



9.45 - 10.30am

## **Solving the Disability Dilemma**



Marshall Ross
Partner Education Manager,
MLC Life Insurance



10.30 - 10.45am

Morning Tea

10.45 - 11.45am

Adviser panel:

The most critical issues confronting the successful delivery of life insurance advice in Australia



Chris Blaxland-Walker Group Executive Distribution, ClearView



11.45 - 12.30pm

**2024 Tech Stack Latest for Advice Businesses** 



Stewart Bell Founder & Business Advisor, Audere Coaching & Consulting





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Time Session & Speakers

12:30 - 12:35pm

**CALI Update** 



Christine Cupitt



Keely O'Brien General Manager, CALI



12:35 - 1.00pm

Lunch

1.00 - 1.45pm

The Specialist Insurance Needs of High-Earning Professionals



Mark Neil Strategy Consultant, Life Risk Strategies & Coaching



1.45 - 2.30pm

Life Insurance and AFCA - What All Advisers Need to Know



Shail Singh
Lead Ombudsman Investments and Advice,
Australian Financial Complaints Authority



2.30 - 3.00pm

Delivering profitable risk advice - pipe dream or possibility?



Sue Viskovic General Manager, Elixir Consulting, powered by VBP



Lana Clark Senior Consultant, Elixir Consulting, powered by VBP



Graham Burnard Senior Consultant, Elixir Consulting, powered by VBP



3.00 - 3.15pm

Afternoon Tea

3.15 - 4.00pm

Cost of Care: Volume 2



Adam Crabbe National Risk Strategy Specialist, Zurich



4.00 - 4.45pm

**Licensee & Adviser Panel Discussion** 



**Dr Jeff Scott**Head of Advice Strategy, MetLife



Kris Mason
Co-CEO, MBS Insurance



Drew Burden
Co-CEO, MBS Insurance



4.45 - 5.45pm

Post-event networking

