
































Riskinfocus 24 CPD Tour Program - Perth

Time	Session & Speakers	
7.00 - 7.30am	MasterClass registration	
7.30 - 8.15am	MasterClass: New World IP - Shifting Goal Posts After 24 Months on Claim	
	 <p>John Giannikos Distribution Capability Manager - Technical, AIA Australia</p>	 <p>HEALTHIER, LONGER, BETTER LIVES</p>
8.15 - 8.45am	Registration for Day Event open	
8.45 - 9.00am	Welcome to Riskinfocus 24	
	 <p>Karyn Sobels Director, Riskinfo</p>  <p>Peter Sobels Publisher, Riskinfo</p>	
9.00 - 9.45am	Journey to a Sustainable Advice Process: How ALL Advisers Can Deliver Fit-for-Purpose Life Insurance Advice	
	 <p>Scott Hoger National Manager - Education and Partnerships, TAL Life</p>  <p>David Glen National Technical Manager, TAL</p>	
9.45 - 10.30am	Solving the Disability Dilemma	
	 <p>Marshall Ross Partner Education Manager, MLC Life Insurance</p>	 <p>LIFE INSURANCE</p>
10.30 - 10.45am	Morning Tea	
10.45 - 11.45am	Adviser panel: The most critical issues confronting the successful delivery of life insurance advice in Australia	
	 <p>Chris Blaxland-Walker Group Executive Distribution, ClearView</p>	
11.45 - 12.30pm	Life Insurance and AFCA - What All Advisers Need to Know	
	 <p>Shail Singh Lead Ombudsman Investments and Advice, Australian Financial Complaints Authority</p>	 <p>Australian Financial Complaints Authority</p>

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12:30 - 12:35pm	CALI Update	
	 <p>Christine Cupitt CEO, CALI</p>  <p>Keely O'Brien General Manager, CALI</p>	
12:35 - 1.00pm	Lunch	
1.00 - 1.45pm	The Specialist Insurance Needs of High-Earning Professionals	
	 <p>Mark Neil Strategy Consultant, Life Risk Strategies & Coaching</p>	
1.45 - 2.30pm	2024 Tech Stack Latest for Advice Businesses	
	 <p>Stewart Bell Founder & Business Advisor, Audere Coaching & Consulting</p>	
2.30 - 3.00pm	Delivering profitable risk advice - pipe dream or possibility?	
	 <p>Sue Viskovic General Manager, Elixir Consulting, powered by VBP</p>  <p>Lana Clark Senior Consultant, Elixir Consulting, powered by VBP</p>  <p>Graham Burnard Senior Consultant, Elixir Consulting, powered by VBP</p>	
3.00 - 3.15pm	Afternoon Tea	
3.15 - 4.00pm	Cost of Care: Volume 2	
	 <p>Adam Crabbe National Risk Strategy Specialist, Zurich</p>	
4.00 - 4.45pm	Licensee & Adviser Panel Discussion	
	 <p>Dr Jeff Scott Head of Advice Strategy, MetLife</p>  <p>Kris Mason Co-CEO, MBS Insurance</p>  <p>Drew Burden Co-CEO, MBS Insurance</p>	
4.45 - 5.45pm	Post-event networking	